

## Economics Chapter 3 – Money and Credit

### Money as a Medium of Exchange

Money acts as an intermediate in the exchange process, it is called a medium of exchange. A person holding money can easily exchange it for any commodity or service that he or she might want.

### Modern form of Money

In the early ages, Indians used grains and cattle as money. Thereafter came the use of metallic coins – gold, silver, copper coins – a phase which continued well into the last century. Now, the modern forms of money include currency – paper notes and coins. The modern forms of money – currency and deposits – are closely linked to the workings of the modern banking system.

#### Currency

In India, the Reserve Bank of India issues currency notes on behalf of the central government. No other individual or organisation is allowed to issue currency. The rupee is widely accepted as a medium of exchange in India.

#### Deposits in Banks

The other form in which people hold money is as deposits with banks. People deposit their extra cash with the banks by opening a bank account in their name. Banks accept the deposits and also pay an amount as interest on the deposits.

The deposits in the bank accounts can be withdrawn on demand, these deposits are called **demand deposits**. The payments are made by cheques instead of cash.

A **cheque** is a paper instructing the bank to pay a specific amount from the person's account to the person in whose name the cheque has been issued.

### Loan Activities of Banks

Banks keep only a small proportion of their deposits as cash with themselves. These days banks in India hold about 15% of their deposits as cash. This is kept as a provision to pay the depositors who might come to withdraw money from the bank on any given day. Banks use the major portion of the deposits to extend loans. There is a huge demand for loans for various economic activities. Banks charge a higher interest rate on loans than what they offer on deposits. The difference between what is charged from borrowers and what is paid to depositors is their main source of income for banks.

### Two Different Credit Situations

Credit (loan) refers to an agreement in which the lender supplies the borrower with money, goods or services in return for the promise of future payment.

Here are 2 examples which help you to understand how credit works.

#### Festive Season:

In this case, Salim obtains credit to meet the working capital needs of production. The credit helps him to meet the ongoing expenses of production, complete production on time, and thereby increase

his earnings. In this situation, credit helps to increase earnings and therefore the person is better off than before.

### Swapna's Problem:

In Swapna's case, the failure of the crop made loan repayment impossible. She had to sell part of the land to repay the loan. Credit, instead of helping Swapna improve her earnings, left her worse off. This is an example of **debt-trap**. Credit, in this case, pushes the borrower into a situation from which recovery is very painful. Whether credit would be useful or not, depends on the risks in the situation and whether there is some support, in case of loss.

## Terms of Credit

Every loan agreement specifies an interest rate which the borrower must pay to the lender along with the repayment of the principal. In addition, lenders also demand collateral (security) against loans.

**Collateral (Security)** is an asset that the borrower owns (such as land, building, vehicle, livestock, deposits with banks) and uses this as a guarantee to a lender until the loan is repaid. If the borrower fails to repay the loan, the lender has the right to sell the asset or collateral to obtain payment.

Interest rate, collateral and documentation requirement and the mode of repayment, together is called the **terms of credit**. It may vary depending on the nature of the lender and the borrower.

## Formal Sector Credit in India

Cheap and affordable credit is crucial for the country's development. The various types of loans can be grouped as:

### Formal sector loans:

These are the loans from banks and cooperatives. The Reserve Bank of India supervises the functioning of formal sources of loans. Banks have to submit information to the RBI on how much they are lending, to whom, at what interest rate, etc.

### Informal sector loans:

These are the loans from moneylenders, traders, employers, relatives and friends, etc. There is no organisation which supervises the credit activities of lenders in the informal sector. There is no one to stop them from using unfair means to get their money back.

### Formal and Informal Credit

The formal sector meets only about half of the total credit needs of rural people. The remaining credit needs are met from informal sources. It is important that the formal credit is distributed more equally so that the poor can benefit from the cheaper loans.

1. It is necessary that banks and cooperatives increase their lending, particularly in rural areas, so that the dependence on informal sources of credit reduces.
2. While the formal sector loans need to expand, it is also necessary that everyone receives these loans.

## Self Help Groups for the Poor

Poor households are still dependent on informal sources of credit because of the following reasons:



- Banks are not present everywhere in rural India.
- Even if banks are present, getting a loan from a bank is much more difficult as it requires proper documents and collateral.

To overcome these problems, people created Self Help Groups (SHGs). SHGs are small groups of poor people which promote small savings among their members. A typical SHG has 15-20 members, usually belonging to one neighbourhood, who meet and save regularly.

### Advantages of Self Help Group (SHG)

1. It helps borrowers to overcome the problem of lack of collateral.
2. People can get timely loans for a variety of purposes and at a reasonable interest rate.
3. SHGs are the building blocks of organisation of the rural poor.
4. It helps women to become financially self-reliant.
5. The regular meetings of the group provide a platform to discuss and act on a variety of social issues such as health, nutrition, domestic violence, etc.

### Exercises

#### 1. In situations with high risks, credit might create further problems for the borrower. Explain.

**Answer:** In situations with high risks, credit might create further problems for the borrower. Credit involves a certain amount of loan that is taken by a borrower from a lender at a high-interest rate. In case there is a failure, and the borrower faces loss, then he further falls in the trap of credit. This is known as a debt trap. The borrower has to repay the credit along with interest applied by the lender, and he further falls into the trap of credit, increasing the problems for the borrower. The borrower also has to sell a part of his or her land to repay the loan.

#### 2. How does money solve the problem of double coincidence of wants? Explain with an example of your own.

**Answer:** 'Double coincidence of wants' is when whatever a person desires to sell is exactly what the other wishes to buy. In a barter system where goods are directly exchanged without the use of money, double coincidence of wants is an essential feature. Money solved the problem of double coincidence of wants because after the introduction of money, people could use money as an intermediate to buy or sell things and no specific buyer or seller was required for interchanging of products. For example, a trader wishes to sell 10 sacks full of rice and expects to get it in exchange for five sacks of cereal. To find a suitable buyer to sell the sacks of rice in exchange for cereals would be very tough. However, the money will solve this problem, and the trader can sell the sacks of rice to someone who needs it and in return, buy cereals from the money he gets from the buyer of rice.

#### 3. How do banks mediate between those who have surplus money and those who need money?

**Answer:** Banks mediate between those who have surplus funds (the depositors) and those who are in need of funds (the borrowers) by lending money to people who are in need. People can open accounts in banks and banks make use of that money to fulfil the loan requirements of the people. A higher interest rate is charged for the borrower and that profit is given to the depositor as interest for offering deposits.

#### 4. Look at a 10 rupee note. What is written on top? Can you explain this statement?

**Answer:** "Reserve Bank of India" and "Guaranteed by the Central Government" is written on the top of a 10 rupee note. Currency in India is issued by the central bank of the country, in the case of India, the Reserve Bank of India is the central bank of the country. This currency is issued on behalf

of the central government, and these two are the only authorities which are responsible for issuing notes and currency in India.

**5. Why do we need to expand formal sources of credit in India?**

**Answer:** Formal sources of credit are the Government authorised organisations that are eligible to lend money to people. It is important to expand formal sources of credit in India because the informal sources are not registered and lend money to people at very high-interest rates which is unfair and must not be practised. If formal sources of credit are increased, people will be able to borrow money at lesser interest rates and will not be liable to do any extra work for the borrower. Especially in India, if formal sources of credit are increased, people will be able to take loans and use them for the development of the country.

**6. What is the basic idea behind the SHGs for the poor? Explain in your own words.**

**Answer:** The Self Help Groups (SHGs) have been set in India with an aim to help the rural poor, especially women. A typical Self Help Group comprises 15-20 people from the same neighbourhood who save some money from their daily wages and collect them together. People can borrow money from these groups during an emergency or when they are in need. They charge a minimum rate of interest from the borrowers. Once the SHG has managed to save a defined amount of money, they are also eligible to take loans from banks. The main purpose of introducing these Self Help Groups was to increase small scale employment opportunities for the rural people so that they could start a small business to earn a livelihood.

**7. What are the reasons why the banks might not be willing to lend to certain borrowers?**

**Answer:** The reasons why banks might not be willing to lend money to certain borrowers are given below:

1. Some people fail to provide the required set of documents to get a loan
2. Irregular wages and no fixed job is also one reason because it increases the chances of non-repayment of loans
3. Certain borrowers are added to the list of NPAs
4. There is high risk in approving loans to entrepreneurs

**8. In what ways does the Reserve Bank of India supervise the functioning of banks? Why is this necessary?**

**Answer:** The Reserve Bank of India is the central bank of India, and all the other public sector banks work under the supervision of the Reserve Bank of India. It manages the functioning of the banks in the following ways:

1. It monitors the bank in maintaining the cash balance.
2. Loans are not just given to profit-making organisations but also to small cultivators and small scale industries.
3. RBI maintains a periodic report of other banks regarding the amount loaned to people.
4. It also keeps a regular check on the interest rates set for loans in public sector banks.

**9. Analyse the role of credit for development.**

**Answer:** Credit is one of the most major aspects of the development of a country. Affordable credit plays a very important role in the country's development. People need loans for different reasons and to meet this requirement credit is very important. In India, a major part of the population is engaged in agricultural activities; credit plays a very crucial role in agricultural activities. People can borrow money and use modern farming methods to grow crops which are more reliable than the traditional methods of growing crops. Apart from this, there are small scale industries, business and

various other sectors where credit can help people and ultimately result in the development of the country.

**10. Manav needs a loan to set up a small business. On what basis will Manav decide whether to borrow from the bank or the moneylender? Discuss.**

**Answer:** Manav wants to set up a small business. He needs to keep the below-mentioned things in mind while deciding whether to borrow money from a bank or money lender:

1. He needs to compare the interest rate charged by both the bank and the moneylender. Whoever charges less should be his option.
2. He needs to analyse whether he has all the eligible documents required by the banks to get his loan approved.
3. How he wishes to repay the lender.

**11. In India, about 80 per cent of farmers are small farmers, who need credit for cultivation.**

**a. Why might banks be unwilling to lend to small farmers?**

**Answer:** Banks might be unwilling to lend money to small farmers because there are high risks. If the harvest gets ruined, there is a possibility that they might not be able to receive the instalments on time. Also, proper documentation is required for getting a loan from the bank, which might not be available with the small scale farmers.

**b. What are the other sources from which the small farmers can borrow?**

**Answer:** Small farmers can move to informal sources of credit if they are not borrowing money from a bank. These informal sources of credit include moneylenders, agricultural traders, etc.

**c. Explain with an example of how the terms of credit can be unfavourable for the small farmer.**

**Answer:** When a small scale farmer borrows money from a bank, he has to repay the amount at a fixed rate of interest. For example, if a farmer borrows money from the bank and during the harvest season his crops are ruined, then he shall not be able to repay the amount loaned him by the bank and will further fall into the debt trap.

**d. Suggest some ways by which small farmers can get cheap credit.**

**Answer:** Small farmers can get cheap credit by the formal sources of credit like banks.

**12. Fill in the blanks:**

- a. Majority of the credit needs of the \_\_\_\_\_ households are met from informal sources.
- b. \_\_\_\_\_ costs of borrowing increase the debt-burden.
- c. \_\_\_\_\_ issues currency notes on behalf of the Central Government.
- d. Banks charge a higher interest rate on loans than what they offer on \_\_\_\_\_.
- e. \_\_\_\_\_ is an asset that the borrower owns and uses as a guarantee until the loan is repaid to the lender.

**Answer a:** poor

**Answer b:** high

**Answer c:** Reserve Bank of India

**Answer d:** deposits

**Answer e:** collateral

**13. Choose the most appropriate answer.**

1.

1. **In an SHG, most of the decisions regarding savings and loan activities are taken by**
- a. Bank.
  - b. Members.
  - c. Non-government organisation.

**Answer:** b. Members

2.

2. **Formal sources of credit do not include**
- a. Banks.
  - b. Cooperatives.
  - c. Employers.

**Answer:** c. Employers